

**So, I just got back from The Mentor IV Seminar last weekend, and already it is affecting my office PROFOUNDLY!**

Before, I had such trouble, quaking in my boots as I asked patients to sign up for 3 months of care, to commit to their health. Guess what!?! That's changed. This week it's been almost... well, easy!?! Why? First, because now I am using the tool that the important patient records really provides. I had bought them, but had not yet implemented them in the office and it seemed like I was literally dragging patients kicking and screaming into commitment... This morning however, it was easy as pie! My patient had read the 3 types of patients of care brochure, and understood it. She had my emergency contact number. We were connected. She said to me, "Ok, I am putting my life into your hands. Let's get started!" She gets it; she totally gets it - today she chose Health! And, it was all because I went to The Mentor IV Seminar!

-Dr. Lisa